

### Rate of Interest : All products ( IRR )

Product	Customer	Customers
	With Financials	Without Financials
Two Wheeler Loans	21%	22% -24%
New Car Loans	16%	18%
Used Car Loans	20%	21% -24%
New Commercial Vehicles	16%	18%
Used / Pre owned Commercial Vehicles	18%	20% -24%
Term Loans / MSME Loans	16.50%	18% - 24%
Construction / Mining Equipment Loans	20%-24%	24% - 26 %
(New & Used)		